

## **SUMMARY CONSOLIDATED INTERIM FINANCIAL REPORT**

FOR THE THREE MONTHS ENDED MARCH 31, 2016

SUMMARY CONSOLIDATED STATEMENT OF INCOME				
TT\$'000	UNA	AUDITED Year		
	Jan 2016	Jan to Dec		
CONTINUING OPERATIONS	2010	2015	2015	
REVENUE Earnings before interest, tax, depreciation, loss on disposal of property, plant and	<u>479,547</u>	<u>514,855</u>	<u>2,115,446</u>	
equipment and manpower restructuring costs	153,774	138,212	588,479	
Depreciation	(28,563)	(27,651)	(110,796)	
Loss on disposal of property, plant and equipment	_		(164)	
Manpower restructuring costs			(31,099)	
Operating profit	125,211	110,561	446,420	
Net debt restructuring gain	_	2,851	205,819	
Net finance costs	(41,028)	(56,417)	(164,630)	
Profit before taxation from continuing operations Taxation charge	84,183	56,995	487,609	
	(17,083)	(10,391)	(58,714)	
Profit for the year from continuing operations	67,100	46,604	428,895	
DISCONTINUED OPERATIONS				
Loss after taxation from discontinued operations			(115)	
Profit for year	67,100	46,604	428,780	
Attributable to:				
Shareholders of the Parent	55,482	42,519	405,108	
Non-controlling interests	11,618	4,085	23,672	
	67,100	46,604	428,780	
Basic and diluted earnings per share – cents: From continuing operations	15.0	<u>17.2</u>	119.0	

SUMMARY CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME				
TT\$'000	UNA Three Jan	AUDITED Year Jan to Dec		
	2016	2015	2015	
Other comprehensive income Other comprehensive income/(loss) to be reclassified to profit and loss in subsequent periods:	67,100	46,604	428,780	
Exchange differences on translation of foreign operations  Net other comprehensive income/(loss) to be reclassified	1,522	(4,715)_	(18,930)	
to profit and loss in subsequent periods  Other comprehensive (loss)/income not to be reclassified to profit and loss in subsequent periods:	1,522	<u>(4,715)</u>	(18,930)	
Re-measurement losses on defined benefit plans	_	_	(87,685)	
Income tax effect Net other comprehensive loss not to be reclassified			21,752	
to profit and loss in subsequent periods:			(65,933)	
Other comprehensive income/(loss) for the year, net of tax Total comprehensive income for the year, net of tax	1,522 68,622	(4,715) 41,889	(84,863) 343,917	
Attributable to: Shareholders of the Parent Non-controlling interests	56,222 12,400 <b>68,622</b>	38,038 3,851 <b>41,889</b>	324,790 19,127 343,917	

SUMMARY CONSOLIDATED STATEMENT OF FINANCIAL POSITION			
TT\$'000	UNAUDITED	AUDITED	
	31.03.2016	31.12.2015	
Non-current assets	2,033,776	2,073,495	
Current assets	975,539	959,587	
Current liabilities	(686,391)	(709,499)	
Non-current liabilities	(1,303,332)	(1,372,613)	
Total net assets	1,019,592	950,970	
Share capital	827,732	827,732	
Reserves	191,783	135,561	
Equity attributable to the Parent	1,019,515	963,293	
Non-controlling interests	77	(12,323)	
Total equity	1,019,592	950,970	

## **DIRECTORS' STATEMENT**

The Group recorded profit attributable to shareholders of \$55.5 million in the first Quarter (Q1) of 2016, an increase of 30% over the corresponding period last year. The main drivers of these results were cost savings captured by efficiencies gained from the extensive operational restructuring programme implemented in the cement plants of the Group and a \$15.4 million reduction in borrowing costs arising from reduced interest rates and debt balances. Collectively, these factors resulted in an increase in EBITDA of \$15.6 million or a 5% improvement in EBITDA margins from 27% to 32%.

Overall, the Group's volume was 7% higher than last year, driven by some dynamism in the domestic markets of Jamaica and Guyana. Group revenue fell by 7% from \$514.9 million in 2015 to \$479.5 million this year in part because average domestic prices fell 10% during this quarter. In Trinidad and Tobago, the operation of Readymix as well as the volume of cement sales continues to be affected by the slowdown in the construction sector.

The Group generated \$56.3 million in cash from operating activities after investing \$50.9 million in working capital to obtain substantial savings upon settlement of major suppliers and to increase inventory levels in preparation for maintenance work to be undertaken in the second quarter of 2016.

## Outlook

The Group remains well positioned for the future, with improved cost efficiency, reduced debt levels, adequate capitalisation, improved plant operations and the commitment of all stakeholders.

Wilfred Espinet Group Chairman

April 20, 2016

Nigel Edwards Director April 20, 2016

SUMMARY CONSOLIDATED STATEMENT OF CASH FLOWS				
TT\$'000	UNAUDITED	UNAUDITED	AUDITED	
	Three Months	Three Months	Year	
	Jan to Mar	Jan to Mar	Jan to Dec	
	2016	2015	2015	
Profit before Taxation from Continuing Operations	84,183	<b>56,995</b>	487,609	
Loss before Taxation from Discontinued Operations			(115)	
Adjustment for non-cash items	63,706 147.889	93,098 150.093	487,494 <u>98,143</u> 585.637	
Changes in working capital	(50,857)	3,844	47,382	
	97,032	153,937	633.019	
Net Interest, taxation and pension contributions paid Net cash generated by operating activities Net cash used in investing activities Net cash used in financing activities Increase in cash and cash equivalents	(40,716)	(50,519)	(163,759)	
	56,316	103,418	469,260	
	(18,394)	(12,219)	(117,212)	
	(47,883)	360,620	(159,992)	
	(9,961)	451,819	192,056	
Currency adjustment – opening balance  Net cash – beginning of year	288,500	(64) 96,589	(145) 96,589	
Net cash – end of year	279,364	548,344	288,500	

SUMMARY CONSOLIDATED STATEMENT OF CHANGES IN EQUITY						
TT\$'000	PARENT			NON-CONTROLLING INTERESTS		
	UNAUDITED AUDIT		AUDITED	UNAUDITED		AUDITED
	Jan to Mar		Jan to Dec	Jan to Mar		Jan to Dec
	2016	2015	2015	2016	2015	2015
Balance at beginning of period	963,293	276,977	276,977	(12,323)	(31,450)	(31,450)
Other comprehensive income/(loss)	740	(4,481)	(80,318)	782	(234)	(4,545)
Profit after taxation	55,482	42,519	405,108	11,618	4,085	23,672
Comprehensive income	_56,222	38,038	324,790	12,400	_3,851_	19,127
Rights issue proceeds		361,526	361,526			
Balance at end of period	1,019,515	676,541	963,293		(27,599)	(12,323)